



Texas Petroleum Marketers  
and Convenience Store Association



*The Lasso: A Rational Guide to Trick Roping*

## WRANGLERS UPDATE

We're **LOOKING AHEAD** to the fall season with the TPCA Fall Management Conference & Wrangler Golf Tourney just around the corner, so here's an update to let you know about action items already **LASSOED** and those that are still **WANTED**. For more information, follow the hyperlinks.

### LOOKING AHEAD ...



- **Fall Management Conference & Wrangler Golf Tourney set for Sept. 21-22 in Austin**

TPCA's 2004 Fall Management Conference, Fall Board Meeting, and WRANGLERS Golf Tournament are scheduled September 21-22, 2004 at the Renaissance Austin Hotel and Avery Ranch Golf Club in Austin. Plan to attend this year's conference and these sessions:

- New EPA SPCC Regulations & Review of Federal DOT Security Plan Requirements
- Tax Tips & Financial Accounting Planning for the Upcoming Calendar Year End
- How Do You Measure Up...Through the First Half of 2004?
- **WRANGLER Roundtable** - Business Strategy Planning and Profit Center Diversification.

- **Wranglers Fall Golf Tournament on tap for Sept. 21 in Austin**

The impressive new Avery Ranch Golf Club in Austin will be the site of this year's annual classic beginning at 12 Noon on Tuesday, September 21, 2004. The Wranglers promise a great experience for all TPCA members that like to tee it up! Proceeds from this popular annual event help support the **TPCA Education Foundation Scholarship Fund**. For all the details, including information about Sponsoring and Registration, look in our [Online Registration](#) section, or open the [Printable Brochure](#).

### Wrangler Roundtable–Fall Management Conference

Thanks to Mark Radosevich (PetroConsulting Strategic Services, Inc.) for heading up the Wrangler Roundtable committee! The Wrangler Roundtable is an educational breakout session sponsored and coordinated by the Wranglers to serve the TPCA Membership.

### Wrangler Fall Golf Tourney

Thanks to Jody Carroll (Commercial Washing Systems, Inc.) and Sean Mobley (Grocery Supply Co.) for co-chairing the Fall Wrangler Golf Tournament. The Wranglers had hoped to identify and recruit a celebrity player for the tournament this year but were unable to find the right star! Instead, we will recruit associate member sponsors and continue our star search for next year's tournament. At last year's tourney Wranglers raised \$2,500 for the TPCA Education Foundation Scholarship Fund. Way to go Wranglers!

**WANTED:** Players, raffle items, and Sponsors for the following levels! Do you know someone in the beer, soft drink, snack food, or candy business that would like some publicity? Follow the links below to get informed about the benefits of sponsorship.

- [\\$1,500 Gold Sponsor](#)
- [\\$1,000 Silver Sponsor](#)
- [\\$500 Bronze Sponsor](#)
- [\\$250 Hole Sponsor](#)
- [\\$250 Beverage Cart Sponsor](#)
- [\\$150 Individual Player Registration](#)

## LOOKING AHEAD FURTHER ...



- **2005 TPCA Legislative Day & Winter Board Meeting**  
February 9-10, 2005 · Austin, Texas  
Double Tree Guest Suites
- **2005 TPCA PAC Spring Golf Tournament**  
May 1, 2005 · Austin, Texas  
Golf Club @ Circle C
- **2005 TPCA Annual Convention & Texas Petroleum Marketing and Convenience Store Show**  
May 2-3, 2005 · Austin, Texas  
Hyatt Regency on Town Lake / Austin Convention Center

Mark these dates on your calendar so you won't forget! The Wranglers elect new officers at the Winter Board Meeting and plan the Wrangler Golf Tourney and other Wrangler events at the Annual Convention. New recruits are welcome any time of the year!

## Membership Dues Renewal

Doug will be mailing annual membership dues renewal statements for the 2004 - 2005 fiscal year. Please process payment at your earliest convenience to give us some working capital for the Fall Golf Tournament. Dues will remain \$50 per individual or \$250 per company for up to 7 employees.

## LOOKING BACK ...



- **2004 TPCA Annual Convention & Texas Petroleum Marketing and Convenience Store Show**  
April 26-27, 2004 · San Antonio, Texas  
Hyatt Regency on the Riverwalk / Henry B. Gonzalez Convention Center

• **Photographs from 2004 TPCA Convention now available**

Here you can view and purchase any of the more than 500 Convention & Trade Show photographs that were made by our convention photographers, Jowdy Photography, at the 2004 TPCA Convention and Trade Show in San Antonio last April.

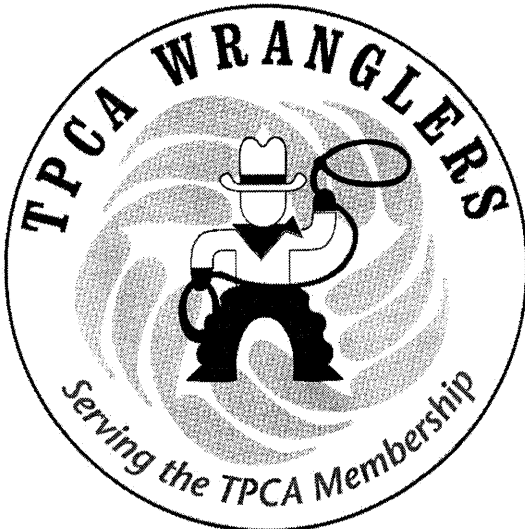
The number of attendees and exhibitors were way up from the previous 2003 Convention. Exhibitors were up by 5% and attendees were up by 40%. Several of the TPCA Board Members attributed the increase in participation to Wrangler involvement in the planning stages! Good show Wranglers!

Wranglers hosted their own Wrangler Booth at the 2004 Convention for the second year running. This is just one of the many benefits of being a Wrangler. Other benefits include exposure to the Membership through the Trade Show magazine, the TPCA directory, the Scholarship Fund, and our famous red Wrangler shirts we don at the Convention.

### **Wrangler Convention Sponsorship**

Thanks to the following Wrangler companies who contributed to the Pot of Gold for the 2004 TPCA Annual Convention & Texas Petroleum Marketing and Convenience Store Show!

**GOLD SPONSORS**  
with contributions made by:

	Baer Engineering	Fuqua Consulting
	Capital Lending Services	Gilbarco/Veeder Root
	Commercial Washing Systems	Grocery Supply Company
	Dallas Pump Service & Supply	Kitty Bolin
	Deli Express	Lone Star Fuel Systems
	Dick Carr & Associates	PetroConsulting
	Dreyer's-Nestle-Häagen-Dazs Ice Cream	Petroleum Power Equipment
	Express Equipment Co.	Rhett Stokes
	Flexing	Rice-Christ

To become involved in the TPCA WRANGLERS, stop by the WRANGLERS booth in the registration area at the Henry B. Gonzalez Convention Center during the Texas Petroleum Marketing and Convenience Store Show.